

November 13, 2019

To,

Asst. Vice President
Listing & Compliance
National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex
Bandra (East) Mumbai 400 051

Scrip Code – OFSS

To,

Asst. General Manager
Listing & Compliance
BSE Ltd.
1st Floor, Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001

Scrip Code – 532466

Sub: Decisions taken at the Board Meeting held today

The Board of Directors of the Company at its meeting held today, *inter alia*, approved unaudited standalone and consolidated financial results for the quarter and half year ended September 30, 2019.

We enclose herewith the following:

1. The unaudited standalone and consolidated financial results of the Company for the quarter and half year ended September 30, 2019, along with the Limited Review Report thereon issued by M/s. Mukund M Chitale & Co., Statutory Auditors of the Company; and
2. A press release.

The above documents will also be uploaded on the Company's website.

The Board meeting commenced today at 19.30 hours (IST) and was concluded at 20:33 hours (IST).

This is for your reference and records.

Thanking you,

Yours sincerely,
For Oracle Financial Services Software Limited

Onkarnath Banerjee
Company Secretary & Compliance Officer
Membership No. ACS8547

Encl: as above

Oracle Financial Services Software Limited

Registered Office : Oracle Park, Off Western Express Highway, Goregaon (East), Mumbai 400 063

Tel: + 91 22 6718 3000 Fax: + 91 22 6718 3001

CIN: L72200MH1989PLC053666

Website: www.oracle.com/financialservices

E-mail: investors-vp-ofss_in_grp@oracle.com

Unaudited standalone financial results for the three and six month period ended September 30, 2019

(₹ in million, except per share data)

PART I	Particulars	Three month period ended			Six month period ended		Year ended
		September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	INCOME						
	(a) Revenue from operations	8,489.23	9,346.31	8,778.42	17,835.54	18,632.68	35,808.97
	(b) Other income, net	346.75	378.91	429.48	725.66	781.51	1,389.50
	Total income	8,835.98	9,725.22	9,207.90	18,561.20	19,414.19	37,198.47
2	EXPENSES						
	(a) Employee benefit expenses	2,994.03	2,880.04	3,139.57	5,874.07	6,137.71	11,896.09
	(b) Travel related expenses	419.91	410.70	456.57	830.61	898.70	1,741.70
	(c) Professional fees	313.22	353.28	376.61	666.50	738.71	1,366.75
	(d) Finance cost	16.68	17.51	-	34.19	-	-
	(e) Other operating expenses	149.12	597.49	285.63	746.61	773.60	1,827.80
	(f) Depreciation and amortisation	200.28	209.81	115.04	410.09	237.18	501.98
	Total expenses	4,093.24	4,468.83	4,373.42	8,562.07	8,785.90	17,334.32
3	Profit before tax	4,742.74	5,256.39	4,834.48	9,999.13	10,628.29	19,864.15
4	Tax expenses						
	(a) Current tax	831.04	1,936.46	1,662.69	2,767.50	3,501.59	6,428.91
	(b) Deferred tax	291.49	(148.94)	(50.75)	142.55	166.13	610.54
	Total tax expenses	1,122.53	1,787.52	1,611.94	2,910.05	3,667.72	7,039.45
5	Net profit for the period	3,620.21	3,468.87	3,222.54	7,089.08	6,960.57	12,824.70
6	Other Comprehensive Income						
	(a) Items that will not be reclassified subsequently to profit or loss						
	(i) Actuarial (loss) gain on gratuity fund	(16.24)	(41.05)	18.67	(57.29)	66.93	39.87
	(ii) Deferred tax	0.07	14.35	(6.53)	14.42	(23.39)	(13.93)
	(b) Items that will be reclassified subsequently to profit or loss						
	(i) Exchange differences on translation of foreign operations	4.33	(2.44)	(0.93)	1.89	2.76	(0.11)
	Total other comprehensive income for the period, net of tax	(11.84)	(29.14)	11.21	(40.98)	46.30	25.83
7	Total Comprehensive Income for the period	3,608.37	3,439.73	3,233.75	7,048.10	7,006.87	12,850.53
8	Paid up equity share capital (face value ₹ 5 each, fully paid)	429.20	429.03	428.60	429.20	428.60	428.90
9	Reserve excluding Revaluation Reserves as per balance sheet						38,374.36
10	Earnings per equity share (face value ₹ 5 each, fully paid)						
	(a) Basic (in ₹)	42.18	40.43	37.65	82.62	81.39	149.77
	(b) Diluted (in ₹)	42.02	40.26	37.45	82.27	80.93	149.01

See accompanying note to the financial results

Notes to financial results :

- The unaudited standalone financial results for the three and six month period ended September 30, 2019 have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at its meeting held on November 13, 2019. There are no qualifications in the Review Report issued by the Statutory Auditors.
- These financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 - Interim Financial Reporting as prescribed under Section 133 of the Companies Act, 2013 (the 'Act') read with relevant rules of the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and the other accounting principles generally accepted in India.
- The Company has adopted Ind AS 116 'Leases' with effect from April 1, 2019 using the modified retrospective method. Cumulative effect of initially applying the standard has been recognized on the date of initial application and hence the Company has not restated comparative information. Accordingly, the Company has recognized right-of-use asset of ₹ 916.21 million and a lease liability of ₹ 806.68 million in the financial statements on the date of initial application. There is no impact on the retained earnings. Due to adoption of Ind AS 116, the nature of expenses have changed from rent in previous periods to depreciation cost on right-of-use asset and finance cost for interest on lease liability. During the three and six month period ended September 30, 2019, the Company has recognized depreciation on right-of-use asset of ₹ 73.25 million and ₹ 146.31 million along with interest on lease liability of ₹ 16.68 million and ₹ 34.19 million; respectively. The effect of this standard is not significant on the profit for the period of the Company.

- 4 During the three and six month period ended September 30, 2019, the Company allotted 33,973 and 61,085 equity shares, respectively, of face value of ₹ 5 each on exercise of stock options by the eligible employees under the prevailing Employee Stock Option Plan ('ESOP') schemes of the Company.
- 5 The Company has exercised the option permitted under Section 115BAA of the Income Tax Act, 1961 as introduced by The Taxation Laws (Amendment) Ordinance, 2019. Accordingly, the Company has recognized provision for income tax and re-measured its deferred tax asset at the rate prescribed in the said section. Impact of this change has been recognized in the statement of profit and loss account for the three and six month period ended September 30, 2019.
- 6 Other operating expenses for the three and six month period ended September 30, 2019 includes ₹ 2.89 million and ₹ 241.75 million respectively; towards provision for impairment of inter-company loan (including commitment thereof) granted to Oracle (OFSS) BPO Services Limited, a step-down subsidiary company.
- Other operating expenses for the three month period ended and year ended March 31, 2019 includes ₹ 209.47 million towards provision for diminution in value of investment along with provision for loss in fair value of loan given to ISP Internet Mauritius Company and reversal of provision for diminution in value of investment in Oracle (OFSS) ASP Private Limited for ₹ 40.70 million.
- 7 During the six month period ended September 30, 2019, the Company has acquired 100% equity shares of Mantas India Private Limited at ₹ 20.28 million towards restructuring of ownership in Indian step-down subsidiary of the Company.
- 8 Revenue from operations for the six month period ended September 30, 2018 includes ₹ 617.84 million pertaining to earlier periods which has been recognized as the certainty of collection from the customer was established in that period.
- 9 Particulars of other income, net

Particulars	Three month period ended			Six month period ended		Year ended
	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Finance income	366.13	322.13	335.33	688.26	655.75	1,173.47
Exchange (loss) gain, net	(35.30)	30.87	80.06	(4.43)	98.50	110.31
Miscellaneous income, net	15.92	25.91	14.09	41.83	27.26	105.72
Total	346.75	378.91	429.48	725.66	781.51	1,389.50

10 Statement of assets and liabilities

Particulars	As at	
	September 30, 2019	March 31, 2019
	Unaudited	Audited
A ASSETS		
1 Non-current assets		
(a) Property, plant and equipment	2,287.48	2,385.67
(b) Capital work-in-progress	6.91	4.05
(c) Right-of-use asset	771.72	-
(d) Investment property	102.00	102.00
(e) Financial assets		
(i) Investments in subsidiaries	7,678.20	7,650.28
(ii) Other non-current financial assets	652.86	622.17
(f) Deferred tax assets (net)	287.54	415.67
(g) Income tax assets (net)	7,288.85	7,225.51
(h) Other non-current assets	371.03	661.30
	19,446.59	19,066.65
2 Current assets		
(a) Financial assets		
(i) Trade receivables	2,961.10	4,866.30
(ii) Cash and cash equivalents	1,755.83	2,713.65
(iii) Other bank balances	23,571.16	14,351.10
(iv) Other current financial assets	2,793.99	2,237.33
(b) Other current assets	1,825.48	1,218.72
	32,907.56	25,387.10
TOTAL - ASSETS	52,354.15	44,453.75

Statement of assets and liabilities (continued)

(₹ in million)

Particulars	As at	
	September 30, 2019	March 31, 2019
	Unaudited	Audited
8 EQUITY AND LIABILITIES		
1 Equity		
(a) Equity share capital	429.20	428.90
(b) Other equity	45,692.43	38,374.84
	46,121.63	38,803.74
2 Non-current liabilities		
(a) Financial liabilities		
(i) Lease liability	430.92	-
(b) Other non-current liabilities	-	123.46
(c) Provisions	1,055.58	965.71
	1,486.50	1,089.17
3 Current liabilities		
(a) Financial liabilities		
(i) Lease liability	278.00	-
(ii) Trade payables		
- Payable to micro and small enterprises	2.01	3.04
- Payable to others	504.72	420.05
(iii) Other current financial liabilities	1,619.18	1,855.87
(b) Other current liabilities	859.20	1,004.54
(c) Provisions	1,080.24	889.30
(d) Income tax liabilities (net)	402.67	388.04
	4,746.02	4,560.84
TOTAL - EQUITY AND LIABILITIES	52,354.15	44,453.75

11 Statement of cash flows

(₹ in million)

Particulars	Six month period ended	
	September 30, 2019	September 30, 2018
	Unaudited	Unaudited
Cash flows from operating activities		
Profit before tax	9,999.13	10,628.29
Adjustments to reconcile profit before tax to cash (used in) provided by operating activities :		
Depreciation and amortization	410.09	237.18
(Profit) / loss on sale of fixed assets, net	(0.33)	1.16
Employee stock compensation expense	224.03	258.14
Provision for impairment of inter-company loan (including commitment thereof)	241.75	-
Finance income	(688.26)	(655.75)
Effect of exchange rate changes in cash and cash equivalents	2.64	(37.66)
Unrealized exchange loss (gain), net	24.07	(158.82)
Finance cost	34.19	-
Deferred rent	-	(1.76)
Impairment loss recognised (reversed) on financial assets	87.06	(551.04)
Impairment loss recognized on other financial assets	3.76	-
Bad debts	-	723.78
Operating Profit before Working Capital changes	10,338.13	10,443.52

Statement of cash flows (continued)

(₹ in million)

Particulars	Six month period ended	
	September 30, 2019	September 30, 2018
	Unaudited	Unaudited
Movements in working capital		
Decrease in other non-current assets	111.15	17.57
Decrease in trade receivables	1,829.69	1,775.73
(Increase) in other current financial assets	(564.61)	(870.55)
(Increase) in other current assets	(721.10)	(1,001.06)
Increase in non-current financial liabilities	-	1.53
Increase in non-current provisions	28.57	109.50
Increase (decrease) in trade payables	85.11	(116.92)
(Decrease) in other current financial liabilities	(80.99)	(1,756.99)
(Decrease) increase in other current liabilities	(138.72)	236.22
Increase (decrease) in current provisions	23.19	(80.70)
Cash from operating activities	10,910.42	8,757.85
Payment of domestic and foreign taxes	(2,817.70)	(2,673.65)
Net cash provided by operating activities	8,092.72	6,084.20
Cash flows from investing activities		
Purchase of property, plant and equipment	(263.67)	(115.86)
Proceeds from sale of property, plant and equipment	0.38	0.08
Income from investment in sublease	13.56	-
(Placement) refund of deposits for premises and others	(0.25)	0.27
Loan to step-down subsidiary company	(74.00)	-
Investment in step-down subsidiary company	(20.28)	-
Bank fixed deposits having maturity of more than three months matured	10,630.00	20,561.50
Bank fixed deposits having maturity of more than three months booked	(19,935.00)	(15,503.00)
Interest received	746.78	841.38
Net cash (used in) provided by investing activities	(8,902.48)	5,784.37
Cash flows from financing activities		
Proceeds from issue of shares under employee stock option plan	38.12	656.80
Equity dividend paid	(50.32)	(11,132.97)
Tax on equity dividend paid	-	(2,288.39)
Interest paid	(34.19)	-
Repayment of lease liability	(99.03)	-
Net cash (used in) financing activities	(145.42)	(12,764.56)
Net (decrease) in cash and cash equivalents	(955.18)	(895.99)
Cash and cash equivalents at beginning of the period	2,713.65	2,111.89
Effect of exchange rate changes in cash and cash equivalents	(2.64)	37.66
Cash and cash equivalents at end of the period	1,755.83	1,253.56
Component of cash and cash equivalents		
Balances with banks:		
In current accounts	1,488.62	938.32
In deposit accounts with original maturity of less than three months	200.90	200.07
In unclaimed dividend account *	66.31	115.17
Total cash and cash equivalents at end of the period	1,755.83	1,253.56

* These balances will be utilized only towards the respective unpaid dividend.

12 Reporting segment wise revenue, results, assets and liabilities

Segment revenue and expense:

Revenue is generated through licensing of software products, maintenance fees as well as by providing software solutions to the customers including consulting services. The income and expenses which are not directly attributable to a business segment are shown as unallocable income and expenses.

Segment assets and liabilities:

Segment assets include all operating assets used by a segment and consist principally of trade receivables net of allowances, unbilled revenue, deposits for premises, property, plant and equipment and right-of-use asset. Segment liabilities primarily includes trade payables, deferred revenues, advance from customer, employee benefit obligations, lease liability and other liabilities. While most of such assets and liabilities can be directly attributed to individual segments, the carrying amount of certain assets and liabilities used jointly by two or more segments is allocated to the segment on a reasonable basis. Assets and liabilities that cannot be allocated between the segments are shown as part of unallocable assets and liabilities.

(₹ in million)

Particulars	Three month period ended			Six month period ended		Year ended
	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
(a) Segment revenue						
Product licenses and related activities	7,540.48	8,410.93	7,726.51	15,951.41	16,647.25	31,886.35
IT solutions and consulting services	948.75	935.38	1,051.91	1,884.13	1,985.43	3,922.62
	8,489.23	9,346.31	8,778.42	17,835.54	18,632.68	35,808.97
(b) Segment results						
Product licenses and related activities	4,198.56	4,927.12	4,249.58	9,125.68	9,669.22	18,423.89
IT solutions and consulting services	391.42	409.33	379.95	800.75	615.44	1,347.84
	4,589.98	5,336.45	4,629.53	9,926.43	10,284.66	19,771.73
Finance Income	366.13	322.13	335.33	688.26	655.75	1,173.47
Other un-allocable (expenses) income, net	(213.37)	(402.19)	(130.38)	(615.56)	(312.12)	(1,081.05)
Profit before tax	4,742.74	5,256.39	4,834.48	9,999.13	10,628.29	19,864.15
(c) Segment assets						
Product licenses and related activities	8,791.88	10,785.22	10,002.86	8,791.88	10,002.86	8,889.18
IT solutions and consulting services	1,881.49	1,873.22	1,915.37	1,881.49	1,915.37	1,783.53
Unallocable	41,680.78	36,148.86	27,589.50	41,680.78	27,589.50	33,781.04
	52,354.15	48,807.30	39,507.73	52,354.15	39,507.73	44,453.75
(d) Segment liabilities						
Product licenses and related activities	4,820.33	4,960.52	5,440.93	4,820.33	5,440.93	4,342.68
IT solutions and consulting services	610.97	595.65	778.49	610.97	778.49	582.11
Unallocable	801.22	867.34	666.93	801.22	666.93	725.22
	6,232.52	6,423.51	6,886.35	6,232.52	6,886.35	5,650.01

13 The above financial results are also available on the Company's website: www.oracle.com/financialservices

For and on behalf of the Board of Directors
Oracle Financial Services Software Limited


Chaitanya Kamat
Managing Director & Chief Executive Officer
DIN: 00969094

Mumbai, India
November 13, 2019

Independent Auditor's Review Report on the unaudited quarterly and year to date Standalone Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure requirements) Regulations 2015, as amended

Review Report to,

The Board of Directors of Oracle Financial Services Software Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Oracle Financial Services Software Limited (the 'Company') for the quarter ended September 30, 2019 and year to date from April 01, 2019 to September 30, 2019 (the 'Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the 'Regulations').
2. This Statement, which is the responsibility of the Company's Management and has been approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013, as amended (the 'Act') read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



**MUKUND
M. CHITALE
& CO.**

**CHARTERED
ACCOUNTANTS**

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standard ('Ind AS') specified under Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Regulation, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Mukund M. Chitale & Co
Chartered Accountants
Firm Reg. No. 106655W



S. M. Chitale
Partner
Membership No.: 111383

UDIN : 19111383AAAAIK2710

Place: Mumbai
Date: November 13, 2019

Oracle Financial Services Software Limited

Registered Office : Oracle Park, Off Western Express Highway, Goregaon (East), Mumbai 400 063
 Tel: + 91 22 6718 3000 Fax: + 91 22 6718 3001
 CIN: L72200MH1989PLC053666
 Website: www.oracle.com/financialservices
 E-mail: investors-vp-ofss_in_grp@oracle.com

Unaudited consolidated financial results for the three and six month period ended September 30, 2019

(₹ in million, except per share data)

PART I	Particulars	Three month period ended			Six month period ended		Year ended
		September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	INCOME						
	(a) Revenue from operations	11,624.81	12,751.01	12,132.77	24,375.82	25,581.35	49,589.03
	(b) Other income, net	461.37	320.21	496.60	781.58	977.93	1,760.92
	Total income	12,086.18	13,071.22	12,629.37	25,157.40	26,559.28	51,349.95
2	EXPENSES						
	(a) Employee benefit expenses	5,298.48	5,130.06	5,661.83	10,428.54	11,173.11	21,958.10
	(b) Travel related expenses	599.33	584.25	638.46	1,183.58	1,242.16	2,466.95
	(c) Professional fees	337.74	394.40	411.01	732.14	843.58	1,492.07
	(d) Finance cost	25.97	27.29	-	53.26	-	-
	(e) Other operating expenses	205.23	453.88	433.70	659.11	1,089.83	2,225.79
	(f) Depreciation and amortization	256.04	265.37	124.80	521.41	256.18	537.17
	Total Expenses	6,722.79	6,855.25	7,269.80	13,578.04	14,604.86	28,680.08
3	Profit before tax	5,363.39	6,215.97	5,359.57	11,579.36	11,954.42	22,669.87
4	Tax expenses						
	(a) Current tax	1,505.99	2,500.09	1,908.67	4,006.08	4,258.27	8,206.10
	(b) Deferred tax	268.95	(57.98)	(69.37)	210.97	157.35	604.79
	Total tax expenses	1,774.94	2,442.11	1,839.30	4,217.05	4,415.62	8,810.89
5	Net profit for the period	3,588.45	3,773.86	3,520.27	7,362.31	7,538.80	13,858.98
6	Other Comprehensive Income						
	(a) Items that will not be reclassified subsequently to profit or loss						
	(i) Actuarial (loss) gain on gratuity fund	(16.24)	(41.05)	18.67	(57.29)	66.93	46.51
	(ii) Deferred tax	0.07	14.35	(6.53)	14.42	(23.39)	(14.07)
	(b) Items that will be reclassified subsequently to profit and loss						
	(i) Exchange differences on translation of foreign operations	140.90	94.44	570.21	235.34	923.15	194.05
	Total other comprehensive income for the period, net of tax	124.73	67.74	582.35	192.47	966.69	226.49
7	Total comprehensive income for the period	3,713.18	3,841.60	4,102.62	7,554.78	8,505.49	14,085.47
8	Net profit attributable to:						
	Equity holders of the Company	3,588.45	3,773.86	3,520.27	7,362.31	7,538.80	13,858.98
	Non-controlling interests	-	-	-	-	-	-
9	Total comprehensive income attributable to:						
	Equity holders of the Company	3,713.18	3,841.60	4,102.62	7,554.78	8,505.49	14,085.47
	Non-controlling interests	-	-	-	-	-	-
10	Paid up equity share capital (face value ₹ 5 each, fully paid)	429.20	428.96	428.36	429.20	428.36	428.76
11	Reserve excluding Revaluation Reserves as per balance sheet						48,936.15
12	Earnings per equity share (face value ₹ 5 each, fully paid)						
	(a) Basic (in ₹)	41.82	44.00	41.15	85.82	88.22	161.94
	(b) Diluted (in ₹)	41.65	43.81	40.93	85.45	87.71	161.11
See accompanying note to the financial results							

Notes to financial results :

- 1 The above unaudited consolidated financial results for the three and six month period ended September 30, 2019 have been reviewed by Audit Committee and approved by the Board of Directors of the Company at its meeting held on November 13, 2019. The Statutory Auditors of the Company have carried out a Limited Review of the consolidated financial results for the three and six month period ended September 30, 2019. There are no qualifications in the Review Report issued by the Statutory Auditors.
- 2 These financials results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 - Interim Financial Reporting as prescribed under Section 133 of the Companies Act, 2013 (the 'Act') read with relevant rules of the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and the other accounting principles generally accepted in India.
- 3 The OFSS group has adopted Ind AS 116 'Leases' with effect from April 1, 2019 using the modified retrospective method. Cumulative effect of initially applying the standard has been recognized on the date of initial application and hence the OFSS group has not restated comparative information. Accordingly, the OFSS group has recognized Right-of-use asset of ₹ 1,605.51 million and a lease liability of ₹ 1,562.11 million in the consolidated financial statements on the date of initial application. There is no impact on the retained earnings. Due to adoption of Ind AS 116, the nature of expenses have changed from rent in previous periods to depreciation cost on right-of-use asset and finance cost for interest on lease liability. During the three and six month period ended September 30, 2019, the OFSS group has recognized depreciation on right-of-use asset of ₹ 121.54 million and ₹ 242.14 million along with interest on lease liability of ₹ 25.97 million and ₹ 53.26 million; respectively. The effect of this standard is not significant on the profit for the period of the OFSS group.
- 4 During the three and six month period ended September 30, 2019, the Company allotted 33,973 and 61,085 equity shares, respectively, of face value of ₹ 5 each on exercise of stock options by eligible employees under the prevailing ESOP schemes of the
- 5 The Company has exercised the option permitted under Section 115BAA of the Income Tax Act, 1961 as introduced by The Taxation Laws (Amendment) Ordinance, 2019. Accordingly, the Company has recognized provision for income tax and re-measured its deferred tax asset at the rate prescribed in the said section. Impact of this change has been recognized in the statement of profit and loss account for the three and six month period ended September 30, 2019.
- 6 Revenue from operations for the six month period ended September 30, 2018 includes ₹ 617.84 million pertaining to earlier periods which has been recognized as the certainty of collection from the customer was established in that period.

7 Particulars of Other income, net

(₹ in million)

Particulars	Three month period ended			Six month period ended		Year ended
	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Finance income	408.80	369.25	369.25	778.05	714.90	1,319.73
Exchange gain (loss), net	18.84	(101.36)	83.14	(82.52)	166.34	226.97
Miscellaneous income, net	33.73	52.32	44.21	86.05	96.69	214.22
Total	461.37	320.21	496.60	781.58	977.93	1,760.92

8 Statement of assets and liabilities

(₹ in million)

Particulars	As at	
	September 30, 2019	March 31, 2019
	Unaudited	Audited
A ASSETS		
1 Non-current assets		
(a) Property, Plant and Equipment	2,345.49	2,450.09
(b) Capital work-in-progress	8.61	4.53
(c) Right-of-use asset	1,369.86	-
(d) Investment property	102.00	102.00
(e) Goodwill	6,086.63	6,086.63
(f) Financial assets	719.45	649.80
(g) Deferred tax assets (net)	412.87	617.03
(h) Income tax assets (net)	7,666.84	7,486.56
(i) Other non-current assets	412.46	711.88
	19,124.21	18,108.52
2 Current assets		
(a) Financial assets		
(i) Trade receivables	9,074.75	9,474.76
(ii) Cash and bank balances	11,954.24	11,562.69
(iii) Other bank balances	24,853.81	16,716.93
(iv) Other current financial assets	1,990.68	3,357.06
(b) Income tax assets (net)	157.03	28.45
(c) Other current assets	2,055.80	2,066.01
	50,086.31	43,205.90
TOTAL - ASSETS	69,210.52	61,314.42

Statement of assets and liabilities (continued)

(₹ in million)

Particulars	As at	
	September 30, 2019	March 31, 2019
	Unaudited	Audited
B EQUITY AND LIABILITIES		
1 Equity		
(a) Equity share capital	429.20	428.76
(b) Other equity	56,894.23	48,936.63
	57,323.43	49,365.39
2 Non-current liabilities		
(a) Financial liabilities		
(i) Lease liability	901.34	-
(ii) Other financial liabilities	34.34	32.38
(b) Other non-current liabilities	2.55	160.62
(c) Provisions	1,095.08	1,005.21
(d) Deferred tax liability (net)	17.90	29.80
(e) Income tax liabilities (net)	131.78	106.84
	2,182.99	1,334.85
3 Current liabilities		
(a) Financial liabilities		
(i) Lease liability	476.10	-
(ii) Trade payables		
Payable to micro and small enterprises	2.01	3.17
Payable to others	692.84	564.48
(iii) Other current financial liabilities	2,294.76	2,723.47
(b) Other current liabilities	4,216.56	5,064.67
(c) Provisions	1,285.79	1,290.03
(d) Income tax liabilities (net)	736.04	968.36
	9,704.10	10,614.18
TOTAL - EQUITY AND LIABILITIES	69,210.52	61,314.42

9 Consolidated statement of cash flow

(₹ in million)

Particulars	Six month period ended,	
	September 30, 2019	September 30, 2018
	Unaudited	Unaudited
Cash flows from operating activities		
Profit before tax	11,579.36	11,954.42
Adjustments to reconcile profit before tax to cash (used in) provided by operating activities :		
Depreciation and amortization	521.41	256.18
(Profit)/loss on sale of fixed assets, net	(0.41)	1.12
Impairment loss recognized/(reversed) on contract assets	109.16	(541.28)
Impairment loss recognized on other financial assets	3.94	1.88
Bad debts	-	727.96
Finance income	(778.05)	(714.90)
Employee stock compensation expense	279.99	320.47
Effect of exchange rate changes in cash and cash equivalent	(129.19)	(585.44)
Effect of exchange rate changes in assets and liabilities	194.45	196.21
Finance cost	53.26	-
Deferred rent	-	(2.51)
Operating Profit before Working Capital changes	11,833.92	11,614.11

Consolidated statement of cash flow (continued)

(₹ in million)

Particulars	Six month period ended,	
	September 30, 2019	September 30, 2018
	Unaudited	Unaudited
Movements in working capital		
Decrease (increase) in other non-current assets	109.53	(42.53)
Decrease (increase) in trade receivables	365.56	(422.41)
Decrease in other financial assets	1,424.35	1,919.74
(Increase) in other current assets	(118.97)	(1,477.92)
Increase in non-current financial liabilities	2.19	3.52
(Decrease) in other non-current liabilities	(7.74)	(22.58)
Increase in non-current provisions	32.59	109.50
Increase (decrease) in trade payables	126.77	(59.11)
(Decrease) in other current financial liabilities	(277.31)	(168.36)
(Decrease) increase in current liabilities	(866.46)	18.68
(Decrease) in current provisions	(9.94)	(27.11)
Cash from operating activities	12,614.49	11,445.53
Payment of domestic and foreign taxes	(4,522.73)	(3,738.51)
Net cash provided by operating activities	8,091.76	7,707.02
Cash flows from investing activities		
Purchase of property, plant and equipment	(273.56)	(130.28)
Proceeds from sale of property, plant and equipment	0.38	0.08
(Placement) refund of deposits for premises and others	(0.36)	22.32
Bank fixed deposits having maturity of more than three months matured	12,779.37	22,156.28
Bank fixed deposits having maturity of more than three months booked	(21,033.60)	(17,361.23)
Interest received	853.36	895.65
Income from investment in sublease	18.85	-
Net cash (used in)/provided by investing activities	(7,655.56)	5,582.82
Cash flows from financing activities		
Proceeds from issue of shares under employee stock option plan	38.12	656.80
Sale of treasury shares	85.15	87.53
Equity dividend paid	(50.32)	(11,125.69)
Tax on equity dividend paid	-	(2,288.39)
Repayment of lease liability	(193.53)	-
Interest paid on lease liability	(53.26)	-
Net cash (used in) financing activities	(173.84)	(12,669.75)
Net increase in cash and cash equivalents	262.36	620.09
Cash and cash equivalents at beginning of the period	11,562.69	8,060.99
Effect of exchange rate changes in cash and cash equivalents	129.19	585.44
Cash and cash equivalents at end of the period	11,954.24	9,266.52
Component of cash and cash equivalents		
Balances with banks:		
In current accounts*	11,678.01	8,911.79
In deposit accounts with original maturity of less than three months**	209.92	239.56
In unclaimed dividend account***	66.31	115.17
Total cash and cash equivalents at end of the period	11,954.24	9,266.52

*Current account includes ₹ 12.91 million (September 30, 2018 ₹ 6.08 million) on account of restricted cash and bank balances held by i-flex Employee Stock Option Trust controlled by the Company.

**Deposit accounts includes ₹ 5.00 million (September 30, 2018 ₹ Nil) on account of restricted cash and bank balances held by i-flex Employee Stock Option Trust controlled by the Company.

***These balances will be utilized only towards the respective unpaid dividend.

10 Reporting segment wise revenue, results, assets and liabilities

Segment revenue and expense:

Revenue is generated through licensing of software products, maintenance fees as well as by providing software solutions to the customers including consulting services and business process outsourcing services. The income and expenses which are not directly attributable to a business segment are classified as unallocable income and expenses.

Segment assets and liabilities:

Segment assets include all operating assets used by a segment and consist principally of trade receivables net of allowances, unbilled revenue, deposits for premises property, plant and equipment and right-of-use asset. Segment liabilities primarily includes trade payables, deferred revenues, advance from customer, employee benefit obligations, lease liability and other liabilities. While most of such assets and liabilities can be directly attributed to individual segments, the carrying amount of certain assets and liabilities used jointly by two or more segments is allocated to the segment on a reasonable basis. Assets and liabilities that cannot be allocated between the segments are shown as part of unallocable assets and liabilities.

(₹ in million)

Particulars	Three month period ended			Six month period ended		Year ended
	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
(a) Segment revenue						
Product licenses and related activities	10,198.34	11,353.27	10,567.84	21,551.61	22,537.82	43,527.29
IT solutions and consulting services	1,130.90	1,116.89	1,287.20	2,247.79	2,476.71	4,945.07
Business process outsourcing services	295.57	280.85	277.73	576.42	566.82	1,116.67
	11,624.81	12,751.01	12,132.77	24,375.82	25,581.35	49,589.03
(b) Segment results						
Product licenses and related activities	4,883.70	5,821.48	4,979.85	10,705.18	11,298.85	21,465.57
IT solutions and consulting services	197.50	286.27	154.77	483.77	197.51	635.61
Business process outsourcing services	97.30	86.71	76.06	184.01	160.98	323.37
	5,178.50	6,194.46	5,210.68	11,372.96	11,657.34	22,424.55
Finance income	408.80	369.25	369.25	778.05	714.90	1,319.73
Other un-allocable (expenses), net	(223.91)	(347.74)	(220.36)	(571.65)	(417.82)	(1,074.41)
Profit before tax	5,363.39	6,215.97	5,359.57	11,579.36	11,954.42	22,669.87
(c) Segment assets						
Product licenses and related activities	19,921.00	21,997.53	21,969.83	19,921.00	21,969.83	20,650.04
IT solutions and consulting services	2,224.83	2,323.70	2,501.40	2,224.83	2,501.40	2,198.82
Business process outsourcing services	633.23	652.70	510.18	633.23	510.18	447.13
Unallocable	46,431.46	42,076.70	30,826.08	46,431.46	30,826.08	38,018.43
	69,210.52	67,050.63	55,807.49	69,210.52	55,807.49	61,314.42
(d) Segment liabilities						
Product licenses and related activities	9,017.55	10,147.60	9,449.83	9,017.55	9,449.83	8,807.22
IT solutions and consulting services	916.38	1,010.90	995.04	916.38	995.04	845.94
Business process outsourcing services	331.14	347.09	107.95	331.14	107.95	117.43
Unallocable	1,622.02	2,130.74	1,930.79	1,622.02	1,930.79	2,178.44
	11,887.09	13,636.33	12,483.61	11,887.09	12,483.61	11,949.03

11 Unaudited standalone results for the three and six month period ended September 30, 2019

(₹ in million, except per share data)

Particulars	Three month period ended			Six month period ended		Year ended
	September 30, 2019	June 30, 2019	September 30, 2018	September 30, 2019	September 30, 2018	March 31, 2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenue from operations	8,489.23	9,346.31	8,778.42	17,835.54	18,632.68	35,808.97
Net profit for the period	3,620.21	3,468.87	3,222.54	7,089.08	6,960.57	12,824.70
Earnings per equity share (face value ₹ 5 each, fully paid)						
Basic (in ₹)	42.18	40.43	37.65	82.62	81.39	149.77
Diluted (in ₹)	42.02	40.26	37.45	82.27	80.93	149.01

12 The above financial results are also available on the Company's website: www.oracle.com/financialservices

Mumbai, India
November 13, 2019

For and on behalf of the Board of Directors
Oracle Financial Services Software Limited



Chaitanya Kamat
Managing Director & Chief Executive Officer
DIN: 00969094

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Independent Auditor's Review Report on the unaudited quarterly and year to date Consolidated Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure requirements) regulations 2015, as amended

Review Report to,

The Board of Directors of Oracle Financial Services Software Limited

1. We have reviewed the accompanying statement of unaudited consolidated financial results of Oracle Financial Services Software Limited (the 'Parent') and its subsidiaries (including controlled trust), listed in Annexure 'A' (the Parent and its subsidiaries together referred to as the 'Group'), for the quarter ended September 30, 2019 and year to date from April 01, 2019 to September 30, 2019 (the 'Statement') attached herewith, being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the 'Regulations').
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013, as amended (the 'Act') read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and the Exchange Board of India under Regulation 33 (8) of the Regulations, to the extent applicable.



4. The Statement includes the results of the entities as mentioned in the Annexure 'A' to this Report.
5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditor referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard specified under Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. We did not review the interim financial information/financial results of three subsidiaries included in the unaudited consolidated financial results, whose interim financial information/financial results reflect total assets of Rs.20,618.27 million as at September 30, 2019, and total revenue of Rs.9,686.93 million and Rs.20,398.08 million, total net profit/(loss) after tax of Rs. (42.93) million and Rs.93.63 million and total comprehensive income of Rs.112.33 million and Rs.351.77 million for the quarter ended September 30, 2019 and for the period April 01, 2019 to September 30, 2019 respectively and net cash inflows of Rs.1,376.25 million for the period April 01, 2019 to September 30, 2019 as considered in the unaudited consolidated financial results. The interim financial information/financial results of these three subsidiaries have been reviewed by other auditor whose reports have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these three subsidiaries is based solely on the reports of the other auditor and the procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of the above matter.

For Mukund M. Chitale & Co
Chartered Accountants
Firm Reg. No. 106655W



S. M. Chitale
Partner

Membership No.: 111383

UDIN : 19111383AAAAIM5969

Place: Mumbai

Date: November 13, 2019

Annexure 'A'
(referred to in point No. 1 and 4 of our Limited Review Report – Consolidated Financial Results)

Particulars	Name of the Subsidiary
Direct Subsidiaries	1) Oracle Financial Services Software B.V.
	2) Oracle Financial Services Software Pte. Ltd.
	3) Oracle Financial Services Software Chile Limitada
	4) Oracle Financial Services Software (Shanghai) Limited
	5) Oracle Financial Services Software America, Inc.
	6) ISP Internet Mauritius Company
	7) Oracle (OFSS) Processing Services Limited
	8) Oracle (OFSS) ASP Private Limited
	9) Mantas India Private Limited (Refer Note 1 below)
Subsidiaries of Subsidiaries	Subsidiary of Oracle Financial Services Software B.V.:
	10) - Oracle Financial Services Software SA
	Subsidiary of Oracle Financial Services Software Pte Ltd:
	11) - Oracle Financial Services Consulting Pte. Ltd.
	Subsidiaries of Oracle Financial Services Software America, Inc.:
	12) - Oracle Financial Services Software, Inc.
	13) - Mantas Inc.
	Subsidiaries of Mantas Inc.:
	14) - Sotas Inc.
	Subsidiaries of ISP Internet Mauritius Company:
15) - Oracle (OFSS) BPO Services Inc.	
16) - Oracle (OFSS) BPO Services Limited	
Controlled Trust	17) i-flex ESOP Stock Trust

Note 1: Mantas India Private Limited was subsidiary of Sotas Inc upto May 29, 2019, subsequent to which it has become subsidiary of the Company i.e. Oracle Financial Services Software Limited.



FOR IMMEDIATE RELEASE

Oracle Financial Services Software Reports Q2 Fiscal Year 2020 Net Income of Rs. 359 Crore, up 2% Year over Year Revenue for the Quarter at Rs. 1,163 Crore, down 4% Year over Year

Mumbai, India, November 13, 2019: Oracle Financial Services Software Limited (Reuters: ORCL.BO and ORCL.NS), a majority owned subsidiary of Oracle, today announced results for the quarter ended September 30, 2019. On a consolidated basis, Net income for the quarter was Rs. 359 Crore, up 2% compared to the quarter ended September 30, 2018. Revenue for the quarter was Rs. 1,163 Crore, down 4% as compared to quarter ended September 30, 2018. The operating income for the quarter was Rs. 490 Crore, up 1% compared to the quarter ended September 30, 2018.

For the quarter ended September 30, 2019, the Products business posted revenue of Rs. 1,020 Crore, down 3% year-over-year, and the Operating Margin was 48%, up 1 percentage point as compared to corresponding quarter of last fiscal year. For the same period, the Services business posted revenue of Rs. 113 Crore, up 5 percentage points as compared to corresponding quarter of last fiscal year.

Chet Kamat, Managing Director and Chief Executive Officer, Oracle Financial Services Software said, “We delivered an overall balanced performance for the quarter and half-year. While license signings of US\$ 12 million exhibited a typical seasonal Q2 dip, we continue to work on a strong deal pipeline. We also continue to invest in strengthening our solutions portfolio to help financial institutions transition smoothly in their transformation initiatives to deal with digital disruption and regulatory demands.”

Makarand Padalkar, Executive Director and Chief Financial Officer, Oracle Financial Services Software said, “Our execution capabilities continued to deliver strong operating margins expanding across all our business lines. Year-over-Year Product business margins went up from 47% to 48%, Services business margins grew from 12% to 17% and BPO business margins increased from 27% to 33%.”

Business Highlights

- The Company signed license deals of US\$ 12 million during this quarter.
- 23 customers went live on Oracle Financial Services software products during the quarter.

- A new banking entity in Malawi, MyBucks Banking Corporation has invested in the latest banking technology by signing a deal for Oracle FLEXCUBE Universal Banking and Oracle Banking Digital Experience.
- Headquartered in Nigeria, Access Bank Plc, a leading full service commercial bank, which also has one of Africa's largest retail banking customer base, has extended its relationship with Oracle by signing a deal for Oracle FLEXCUBE Universal Banking. The bank has a presence across three continents, 12 countries and services 31 million customers.
- A top bank in Ghana has signed a deal for Oracle FLEXCUBE Universal Banking, Oracle Banking Digital Experience, Oracle Banking Payments, Corporate Lending, Credit Facilities Process Management and Oracle FLEXCUBE Enterprise Limits and Collateral Management.
- Established in 1927, Dhanlaxmi Bank Ltd. provides more than 628 touch points across India for its retail, corporate, SME, Micro & Agri and Diaspora banking customers. The bank has extended its relationship with Oracle by choosing to implement Oracle FLEXCUBE Core, Oracle Banking Payments and Oracle Financial Services Analytical Applications.
- A leading Canadian bank has extended its relationship with Oracle by signing a deal for Oracle Financial Services Analytical Applications.
- A bank in the Cayman Islands has extended its relationship with Oracle by signing a deal for Oracle FLEXCUBE Universal Banking, Oracle Banking Digital Experience, Oracle Banking Payments, Oracle Banking Trade Finance Process Management, Oracle Banking Credit Facilities Process Management, Oracle Banking Corporate Lending Process Management, Oracle Banking Liquidity Management and Oracle FLEXCUBE Enterprise Limits and Collateral Management.
- A mid-sized new bank in Lao PDR has chosen to implement Oracle FLEXCUBE Universal Banking, Oracle Banking Payments and Oracle FLEXCUBE Enterprise Limits and Collateral Management.
- A leading private commercial bank in Bangladesh bank has increased investment in the latest banking technology by signing a deal for Oracle FLEXCUBE Universal Banking, Oracle Banking Digital Experience, Oracle Banking Payments, Corporate Lending, Liquidity Management, Trade Finance and Credit Facilities Process Management as well as Oracle FLEXCUBE Enterprise Limits and Collateral Management.

- A Djibouti-based bank signed a deal to implement Oracle FLEXCUBE Universal Banking, Oracle Banking Digital Experience, Oracle Banking Payments, Oracle Banking Trade Finance, Oracle Banking Credit Facilities Process Management and Oracle Financial Services Analytical Applications.
- A leading Korean bank which provides a variety of banking services to mid-sized enterprises has signed a deal for Oracle Financial Services Analytical Applications.
- A North African-based Central Bank has chosen to implement Oracle FLEXCUBE Universal Banking, Oracle Banking Payments, Oracle Banking Corporate Lending and Oracle FLEXCUBE Enterprise Limits and Collateral Management.
- A widely recognized Filipino bank has furthered its trust in Oracle solutions by signing a deal for Oracle Financial Services Analytical Applications.
- A leading bank from Equatorial Guinea has signed a deal for Oracle Financial Services Lending and Leasing.

ORACLE FINANCIAL SERVICES SOFTWARE GROUP

**Q2 FY 2019-20 : FINANCIAL RESULTS
CONSOLIDATED STATEMENTS OF OPERATIONS
(In INR Million, except per share data)**

Particulars	Three Months Ended				% Increase (Decrease)
	Sep 30, 2019	% of Revenues	Sep 30, 2018	% of Revenues	
REVENUES					
Products	10,198	88%	10,568	87%	(3%)
Services	1,131	10%	1,287	11%	(12%)
BPO - Services	296	2%	278	2%	6%
Total Revenues	11,625	100%	12,133	100%	(4%)
SEGMENT RESULTS					
Products	4,884	48%	4,980	47%	(2%)
Services	198	17%	155	12%	28%
BPO - Services	97	33%	76	27%	28%
Total	5,179	45%	5,211	43%	(1%)
Unallocable expenses	(277)	(3%)	(348)	(3%)	(20%)
OPERATING INCOME	4,902	42%	4,863	40%	1%
Interest and other income, net	461	4%	496	4%	(7%)
INCOME BEFORE PROVISION OF TAXES	5,363	46%	5,359	44%	0%
Provision for taxes	1,775	15%	1,839	15%	(3%)
NET INCOME	3,588	31%	3,520	29%	2%
Earnings per share of Rs 5/- each (in Rs)					
Basic	41.82		41.15		2%
Diluted	41.65		40.93		2%

ORACLE FINANCIAL SERVICES SOFTWARE GROUP

**FY 2019-20 YEAR TO DATE : FINANCIAL RESULTS
CONSOLIDATED STATEMENTS OF OPERATIONS
(In INR Million, except per share data)**

Particulars	Six Months Ended				% Increase (Decrease)
	Sep 30, 2019	% of Revenues	Sep 30, 2018	% of Revenues	
REVENUES					
Products	21,552	88%	22,538	88%	(4%)
Services	2,248	9%	2,477	10%	(9%)
BPO - Services	576	3%	567	2%	2%
Total Revenues	24,376	100%	25,582	100%	(5%)
SEGMENT RESULTS					
Products	10,705	50%	11,299	50%	(5%)
Services	484	22%	197	8%	146%
BPO - Services	184	32%	161	28%	14%
Total	11,373	46%	11,657	45%	(2%)
Unallocable expenses	(575)	(2%)	(681)	(2%)	(16%)
OPERATING INCOME	10,798	44%	10,976	43%	(2%)
Interest and other income, net	782	3%	978	4%	(20%)
INCOME BEFORE PROVISION OF TAXES	11,579	47%	11,954	47%	(3%)
Provision for taxes	4,217	17%	4,415	18%	(4%)
NET INCOME	7,362	30%	7,539	29%	(2%)
Earnings per share of Rs 5/- each (in Rs)					
Basic	85.82		88.22		(3%)
Diluted	85.45		87.71		(3%)

Oracle Financial Services Software Limited
Q2 FY 2019-20 Financial Results
SUPPLEMENTAL OPERATING MATRICES

	Financial Year 2018-19					Financial Year 2019-20				
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	Q3	Q4	Full Year
<u>Geographic Revenues</u>										
Products Business										
India	7%	5%	6%	6%	6%	6%	7%			
Outside India										
Americas										
United States of America	20%	23%	22%	25%	22%	20%	21%			
Rest of America	7%	8%	7%	6%	7%	6%	9%			
Europe	14%	15%	17%	15%	16%	16%	16%			
Asia Pacific	29%	29%	27%	29%	28%	27%	27%			
Middle East and Africa	23%	20%	21%	19%	21%	25%	20%			
Services Business (incl. BPO Services)										
India	2%	0%	1%	0%	1%	0%	1%			
Outside India										
Americas										
United States of America	61%	67%	70%	71%	68%	74%	70%			
Rest of America	3%	2%	2%	1%	2%	1%	1%			
Europe	21%	19%	14%	17%	18%	13%	16%			
Asia Pacific	9%	9%	9%	7%	8%	8%	8%			
Middle East and Africa	4%	3%	4%	4%	4%	5%	4%			
Total Company										
India	7%	5%	6%	5%	6%	5%	6%			
Outside India										
Americas										
United States of America	25%	28%	28%	31%	28%	26%	27%			
Rest of America	6%	7%	6%	6%	6%	6%	8%			
Europe	15%	16%	16%	15%	16%	16%	16%			
Asia Pacific	26%	26%	25%	26%	26%	25%	25%			
Middle East and Africa	21%	18%	19%	17%	19%	22%	18%			
<u>Revenue Analysis</u>										
Products Business										
License Fees	17%	10%	10%	13%	12%	19%	9%			
Maintenance Fees	28%	33%	32%	30%	31%	29%	34%			
Consulting fees										
Fixed Price	30%	31%	32%	31%	31%	28%	29%			
Time & Material Basis	25%	26%	26%	26%	26%	24%	28%			
Services Business (incl. BPO Services)										
Fixed Price	29%	22%	25%	27%	25%	24%	27%			
Time & Material Basis	71%	78%	75%	73%	75%	76%	73%			
<u>Trade Receivables</u>										
0-180 days	93%	94%	91%	88%	88%	92%	91%			
More than 180 days	7%	6%	9%	12%	12%	8%	9%			
DSO (Days)	58	71	63	63	63	68	62			
<u>Attrition Rate (TTM)</u>										
	17%	17%	18%	20%	20%	22%	22%			
<u>Staff Data</u>										
Products Business	6,330	6,490	6,339	6,135	6,135	5,998	6,119			
Services Business	1,278	1,219	1,182	1,080	1,080	946	957			
BPO Business	669	672	654	633	633	635	653			
Corporate	209	208	208	206	206	195	188			
Total	8,486	8,589	8,383	8,054	8,054	7,774	7,917			

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